EXECUTIVE LETTER

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DEPARTMENT OF HEALTH
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Your reference:
Our reference:

7 August 1989

Warrington Health Authority
10 AUG 1989
D. G. M.
D. P. H.
C. N. O.
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D. P.
D. F.
W. E. M.

To: Regional General Managers
District General Managers
General Managers of Special Health Authorities for the London Postgraduate Teaching Hospitals

Dear General Manager

Estate Utilisation Projects

You will have heard of the initiative the Department is taking in supporting a number of authorities to achieve greater utilisation of their physical assets. Although these are expected to result in several worthwhile organisational benefits, it is revenue savings in particular that are receiving special attention. It is too early as yet to be specific about the revenue implications of the exercise and the investment necessary to realise these but the results are likely to be encouraging.

As a result of this work a useful range of new techniques and approaches have been developed which in our view should have much wider application. I am also aware of parallel work being undertaken by several authorities who, although not part of this project, are developing and adopting techniques which are resulting in substantial benefits.

The level of interest now generated in estate utilisation warrants a regular platform where ideas can be presented and exchanged with an informed audience. Again the imminent introduction of capital charges and other aspects of the 'White Paper' emphasises the need to urgently improve performance in this area. As one response to this perceived need we are organising a series of workshops and seminars led by the newly formed Estates Directorate and supported by consultants who are heavily involved in the project and who have been responsible for developing many of these techniques. These events will take place at six to eight week intervals over the coming months. The first and second of these one day events will be held at York University on 25 and 26 October. Others will follow, some in different locations probably Reading, Manchester, Leicester and London.

The events are being designed for estate managers, planners and managers particularly at Unit and District level. If you or your staff are interested in attending one of these events and/or would like to receive further information, would you please contact Miss S. McFarlane, Room 306C at the above address. At this stage an indication of likely numbers would help us to plan the series and make decisions as to their most convenient location.

Yours sincerely

Ceri Davies

Ceri Davies
Estates Directorate